



## **Leveraging Claims Analysis to Improve Safety Training Content**

In the realm of risk management and workplace safety, data-driven decision-making is more than a best practice—it's a necessity. One of the most powerful yet underutilized tools in this space is claims analysis. By systematically examining past incident and insurance claims, organizations can uncover actionable insights that directly inform and improve safety training programs.

### **Understanding Claims Analysis**

Claims analysis involves reviewing and interpreting data from workers' compensation, liability, and property claims to identify patterns, root causes, and emerging risks. This process goes beyond simply tracking frequency and severity; it delves into the context of each incident—who was involved, what happened, where and when it occurred, and why it happened.

### **Targeted Training Based on Real Risks**

One of the most significant benefits of claims analysis is its ability to guide the development of targeted safety training. Instead of relying on generic modules, organizations can tailor content to address the specific hazards most prevalent in their operations. For example, if analysis reveals a spike in slip-and-fall incidents in a particular facility, training can be customized to focus on floor maintenance, footwear policies, and hazard recognition in that environment.

### **Improved Engagement and Relevance**

Employees are more likely to engage with training that feels relevant to their daily work. Claims data provides real-world examples that resonate with staff, making the training more relatable and impactful. Incorporating actual case studies or anonymized incident summaries into training sessions can help employees understand the consequences of unsafe behaviors and the importance of following protocols.

### **Proactive Risk Mitigation**

By identifying trends and recurring issues, claims analysis enables organizations to be proactive rather than reactive. Safety training can be updated regularly to reflect new risks before they result in additional claims. This continuous improvement cycle helps reduce incident rates, lower insurance costs, and foster a culture of safety.

### **Measuring Training Effectiveness**

Claims data also serves as a benchmark for evaluating the effectiveness of safety training programs. A reduction in claim frequency or severity following the implementation of targeted training is a strong indicator of success. Conversely, if certain types of claims persist, it may signal the need for revised content or delivery methods.

### **Cross-Functional Collaboration**

Integrating claims analysis into safety training encourages collaboration between risk management, human resources, and operations teams. This holistic approach ensures that safety initiatives are aligned with organizational goals and supported across departments.

In closing, incorporating claims analysis into the design and delivery of safety training content transforms reactive compliance efforts into strategic risk management. By grounding training in real-world data, organizations can create more effective, engaging, and proactive safety programs that protect employees and reduce costs. As the workplace continues to evolve, leveraging claims insights will be key to staying ahead of emerging risks and fostering a resilient safety culture.

*For assistance with Claims Analysis, please contact Jeremy Wade ([jeremy.wade@sedgwick.com](mailto:jeremy.wade@sedgwick.com)) or your Risk Control Consultant.*